

REGALIA & ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS

(A California Not-For-Profit Corporation) June 30, 2018

CONTENTS

| | <u>Page</u> |
|---|-------------|
| Independent Auditors' Report | 1 |
| Audited Combined Financial Statements: | |
| Combined Statements of Financial Position | 2 |
| Combined Statements of Activities and Changes in Net Assets | 3 - 4 |
| Combined Statements of Cash Flows | 5 |
| Combined Statements of Functional Expenses | 6 - 7 |
| Notes to Combined Financial Statements | 8 - 17 |

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> **REGALIA & ASSOCIATES** CERTIFIED PUBLIC ACCOUNTANTS

Index



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INDEPENDENT AUDITORS' REPORT

The Board of Directors Vascular Cures And Pacific Vascular Research Institute

We have audited the accompanying combined financial statements of Vascular Cures And Pacific Vascular Research Institute (a California nonprofit organization) which comprise the combined statement of financial position as of June 30, 2018 and the related combined statements of activities and changes in net assets, cash flows and functional expenses for the year then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Vascular Cures And Pacific Vascular Research Institute as of June 30, 2018 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

The combined financial statements of Vascular Cures And Pacific Vascular Research Institute as of and for the year ended June 30, 2017 were audited by another auditor whose report dated February 2, 2018 expressed an unmodified opinion on those statements. The summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited combined financial statements from which it has been derived.

REGALIA & ASSOCIATES, CPA'S, A PROFESSIONAL CORPORATION WWW.MRCPA.COM

Danville, California February 22, 2019

Regalia & Associates

Combined Statements of Financial Position June 30, 2018 and 2017

ASSETS

| | | 2018 | 2017 |
|---|----|-----------|-----------------|
| Current Assets: | | | |
| Cash and cash equivalents | \$ | 302,576 | \$ 127,464 |
| Restricted cash and cash equivalents | | 107,901 | 178,325 |
| Contributions receivable | | 204,100 | 411,100 |
| Investments | | 2,142,643 | 2,254,055 |
| Prepaid expenses | | 2,836 | 6,821 |
| Total current assets | | 2,760,056 | 2,977,765 |
| Noncurrent Assets: | | | |
| Contributions receivable, net of discount | | - | 33,962 |
| Property and equipment, net | | 4,427 | 6,944 |
| Total noncurrent assets | | 4,427 | 40,906 |
| Total Assets | \$ | 2,764,483 | \$ 3,018,671 |
| LIABILITIES AND NET ASSETS | | | |
| Current Liabilities: | | | |
| Accounts payable and accrued liabilities | \$ | 11,005 | \$ 17,981 |
| Accrued payroll liabilities | | 9,205 | 6,400 |
| Total current liabilities | _ | 20,210 | 24,381 |
| Net assets: | | | |
| Unrestricted | | 491,100 | 705,829 |
| Temporarily restricted | | 750,673 | 785,961 |
| Permanently restricted | | 1,502,500 | 1,502,500 |
| Total net assets | | 2,744,273 | 2,994,290 |
| | \$ | 2,764,483 | \$ 3,018,671 |

See accompanying auditors' report and notes to combined financial statements.

Combined Statement of Activities and Changes in Net Assets For the Year Ended June 30, 2018

| | | | Ter | nporarily | Per | rmanently | |
|--|----|------------|-----|-----------|-----|-----------|-----------------|
| | Un | restricted | Re | estricted | R | estricted | Total |
| Changes in unrestricted net assets: | | | | | | | |
| Revenue and support: | | | | | | | |
| Contributions | \$ | 321,135 | \$ | 4,100 | \$ | - | \$ 325,235 |
| In-kind revenue | | 18,705 | | - | | - | 18,705 |
| Event income | | 178,173 | | - | | - | 178,173 |
| Net investment income | | 1,624 | | 158,074 | | - | 159,698 |
| Total unrestricted revenue and support | | 519,637 | | 162,174 | | - | 681,811 |
| Net assets released from restriction | | 197,462 | | (197,462) | | - | - |
| Change in unamortized discount | | 40,038 | | - | | - | 40,038 |
| Total revenue and support | | 757,137 | | (35,288) | | - | 721,849 |
| | | | | | | | |
| Expenses: | | | | | | | |
| Program Services: | | | | | | | |
| Wylie Scholar Program | | 150,949 | | - | | - | 150,949 |
| Project Voice | | 207,424 | | - | | - | 207,424 |
| Vascular Cures Research Network | | 261,944 | | - | | - | 261,944 |
| Binkley Visiting Professor Program | | 10,463 | | - | | - | 10,463 |
| Education and Community Awareness | | 122,246 | | - | | - | 122,246 |
| Total Program Services | | 753,026 | | - | | - | 753,026 |
| General and administrative | | 105,050 | | - | | - | 105,050 |
| Fundraising | | 113,790 | | - | | - | 113,790 |
| Total expenses | | 971,866 | | - | | - | 971,866 |
| | | | | | | | |
| Decrease in net assets | | (214,729) | | (35,288) | | - | (250,017) |
| Net assets at beginning of year | | 705,829 | | 785,961 | | 1,502,500 | 2,994,290 |
| Net assets at end of year | \$ | 491,100 | \$ | 750,673 | \$ | 1,502,500 | \$ 2,744,273 |

See accompanying auditors' report and notes to combined financial statements.

Combined Statement of Activities and Changes in Net Assets For the Year Ended June 30, 2017

| | | | Tem | porarily | Per | manently | |
|--|--------|----------------|-----|-----------|-----|-----------|-----------------|
| | Unrest | ricted | Res | stricted | Re | stricted | Total |
| Changes in unrestricted net assets: | | | | | | | |
| Revenue and support: | | | | | | | |
| Contributions | \$ 11 | 1,083 | \$ | 43,500 | \$ | - | \$ 154,583 |
| In-kind revenue | 2 | 0,885 | | - | | - | 20,885 |
| Event income | 13 | 5 <i>,</i> 019 | | - | | - | 135,019 |
| Net investment income, net | | 171 | | 252,121 | | - | 252,292 |
| Total unrestricted revenue and support | 26 | 7,158 | | 295,621 | | - | 562,779 |
| Net assets released from restriction | 32 | 6,893 | | (326,893) | | - | - |
| Total revenue and support | 59 | 4,051 | | (31,272) | | - | 562,779 |
| Expenses: | | | | | | | |
| Program Services: | | | | | | | |
| Wylie Scholar Program | 15 | 3,430 | | - | | - | 153,430 |
| Project Voice | 17 | 4,932 | | - | | - | 174,932 |
| Vascular Cures Research Network | 28 | 5,476 | | - | | - | 285,476 |
| Binkley Visiting Professor Program | 1 | 2,400 | | - | | - | 12,400 |
| Education and Community Awareness | 19 | 1,192 | | - | | - | 191,192 |
| Total Program Services | 81 | 7,430 | | - | | - | 817,430 |
| General and administrative | 13 | 6,796 | | - | | - | 136,796 |
| Fundraising | 16 | 7,709 | | - | | - | 167,709 |
| Total expenses | 1,12 | 1,935 | | - | | - | 1,121,935 |
| Decrease in net assets | (52 | 7,884) | | (31,272) | | - | (559,156) |
| Net assets at beginning of year | 1,23 | 3,713 | | 817,233 | - | 1,502,500 | 3,553,446 |
| Net assets at end of year | \$ 70 | 5,829 | \$ | 785,961 | \$ | 1,502,500 | \$ 2,994,290 |

See accompanying auditors' report and notes to combined financial statements.

Combined Statements of Cash Flows For the Years Ended June 30, 2018 and 2017

| | 2018 | 2017 |
|---|--------------------|-----------|
| Operating activities: | | |
| Decrease in net assets | \$ (250,017) \$ | (559,156) |
| Adjustments to reconcile to cash provided by (used for) operating activities: | | |
| Depreciation | 2,517 | 1,950 |
| Bad debt expense | 1,500 | 750 |
| Net realized and unrealized investment gains | (115,587) | (216,346) |
| Dividends, net of investment management fees | (44,111) | (35,820) |
| Changes in: | | |
| Restricted cash and cash equivalents | 70,424 | (46,070) |
| Contributions receivable | 239,462 | 477,700 |
| Prepaid expenses | 3,985 | 246 |
| Other assets | - | 2,093 |
| Accounts payable and accrued liabilities | (6,976) | (86,563) |
| Accrued payroll liabilities | 2,805 | - |
| Cash used for operating activities | (95,998) | (461,216) |
| | | |
| Investing activities: | | |
| Proceeds from disposition of investments | 271,110 | 416,000 |
| Cash provided by for investing activities | 271,110 | 416,000 |
| | | |
| Increase (decrease) in cash and cash equivalents | 175,112 | (45,216) |
| Cash and cash equivalents at beginning of year | 127,464 | 172,680 |
| Cash and cash equivalents at end of year | \$ 302,576 \$ | 127,464 |
| Additional cash flow information: | | |
| State registration taxes paid | \$ 75 \$ | 75 |
| Interest paid | \$ - \$ | - |

See accompanying auditors' report and notes to combined financial statements.

Combined Statement of Functional Expenses For the Year Ended June 30, 2018

| | Vas | cular | | | | | Ed | lucation | Bin | kley | | | | | | | |
|-----------------------------|------|--------|----|---------|----|---------|-----|----------------|---------|--------|----------|---------|----------------|---------|---------|--------|---------------|
| | Cı | ures | | | | Wylie | | and | Vis | iting | | Total | Ge | eneral | | | |
| | Res | earch | P | Project | 9 | Scholar | Coi | nmunity | Pro | fessor | | Program | | and | | | |
| | Net | work | 1 | Voice | P | rogram | Av | vareness | Program | | Services | | Administrative | | Develop | ment | Total |
| Salaries and wages | \$ | 71,880 | \$ | 144,314 | \$ | 1,647 | \$ | 74,264 | \$ | - | \$ | 292,105 | \$ | 44,946 | \$ 5 | 57,790 | \$ 394,841 |
| Payroll taxes | | 5,098 | | 10,222 | | 114 | | 5,254 | | - | | 20,688 | | 3,155 | | 4,090 | 27,933 |
| Health insurance | | 5,723 | | 11,610 | | 130 | | 5 <i>,</i> 936 | | - | | 23,399 | | 3,616 | | 4,619 | 31,634 |
| Total salaries and benefits | | 82,701 | | 166,146 | | 1,891 | | 85,454 | | - | | 336,192 | | 51,717 | e | 56,499 | 454,408 |
| Accounting | | - | | - | | - | | - | | - | | - | | 38,576 | | - | 38,576 |
| Bad debt expense | | - | | - | | - | | - | | - | | - | | 1,500 | | - | 1,500 |
| Bank and finance charges | | 27 | | - | | - | | - | | - | | 27 | | 76 | | 8,963 | 9,066 |
| Consulting | | 2,819 | | - | | - | | 3,830 | | - | | 6,649 | | - | | 957 | 7,606 |
| Depreciation | | - | | - | | - | | - | | - | | - | | 2,517 | | - | 2,517 |
| Events and activities | | 32,581 | | - | | - | | 26,899 | | 10,430 | | 69,910 | | - | | 9,893 | 79,803 |
| In-kind services and goods | | - | | - | | - | | - | | - | | - | | - | 1 | 18,705 | 18,705 |
| Insurance | | 520 | | 1,045 | | 12 | | 538 | | - | | 2,115 | | 4,313 | | 419 | 6,847 |
| IT infrastructure | | 136 | | 272 | | 3 | | 140 | | - | | 551 | | 84 | | 109 | 744 |
| Marketing and communication | | - | | - | | - | | 3,333 | | 22 | | 3,355 | | - | | 3,032 | 6,387 |
| Miscellaneous | | 568 | | 2,497 | | 6 | | 264 | | - | | 3,335 | | 2,532 | | 221 | 6,088 |
| Office and supplies | | 386 | | 498 | | 2 | | 96 | | 11 | | 993 | | 596 | | 104 | 1,693 |
| Postage and shipping | | 80 | | 618 | | 47 | | - | | - | | 745 | | 44 | | 845 | 1,634 |
| Printing and reproduction | | 962 | | - | | - | | 1,513 | | - | | 2,475 | | - | | 2,809 | 5,284 |
| Rent | | - | | - | | - | | - | | - | | - | | 1,552 | | - | 1,552 |
| Research support | 13 | 36,834 | | 30,241 | | 148,985 | | - | | - | | 316,060 | | - | | 36 | 316,096 |
| Telephone and internet | | 175 | | 339 | | 3 | | 179 | | - | | 696 | | 72 | | 173 | 941 |
| Travel, meals, and meetings | | 4,155 | | 5,768 | | - | | - | | - | | 9,923 | | 1,471 | | 1,025 | 12,419 |
| Totals | \$ 2 | 61,944 | \$ | 207,424 | \$ | 150,949 | \$ | 122,246 | \$ | 10,463 | \$ | 753,026 | \$ | 105,050 | \$ 11 | 13,790 | \$ 971,866 |

REGALIA & ASSOCIATES

See accompanying auditors' report and notes to combined financial statements.

CERTIFIED PUBLIC ACCOUNTANTS

Combined Statement of Functional Expenses For the Year Ended June 30, 2017

| | Vascular | | | Education | Binkley | | | | |
|-----------------------------|------------|------------|------------|------------|-----------|------------|----------------|-------------|--------------|
| | Cures | | Wylie | and | Visiting | Total | General | | |
| | Research | Project | Scholar | Community | Professor | Program | and | | |
| | Network | Voice | Program | Awareness | Program | Services | Administrative | Development | Total |
| Salaries and wages | \$ 104,993 | \$ 89,047 | \$ 2,680 | \$ 56,653 | \$- | \$ 253,373 | \$ 40,270 | \$ 75,124 | \$ 368,767 |
| Payroll taxes | 7,322 | 6,153 | 131 | 3,937 | - | 17,543 | 3,416 | 3,639 | 24,598 |
| Health insurance | 9,611 | 8,277 | 185 | 5,237 | - | 23,310 | 1,984 | 5,041 | 30,335 |
| Total salaries and benefits | 121,926 | 103,477 | 2,996 | 65,827 | - | 294,226 | 45,670 | 83,804 | 423,700 |
| Accounting | - | - | - | - | - | - | 29,910 | - | 29,910 |
| Bad debt expense | - | - | - | - | - | - | 750 | - | 750 |
| Consulting | 22,576 | 6,968 | - | 42,047 | - | 71,591 | 20,471 | 45,750 | 137,812 |
| Depreciation | - | - | - | - | - | - | 1,875 | - | 1,875 |
| Events and activities | - | - | - | 38,177 | 10,000 | 48,177 | - | 22,746 | 70,923 |
| In-kind services and goods | - | - | - | 8,073 | - | 8,073 | 9,000 | 3,812 | 20,885 |
| Insurance | 586 | 505 | 11 | 320 | - | 1,422 | 3,810 | 308 | 5,540 |
| Investment management fee | - | - | - | - | 2,400 | 2,400 | 12,093 | - | 14,493 |
| IT infrastructure | 581 | 517 | 12 | 321 | - | 1,431 | 240 | 381 | 2,052 |
| Marketing and communication | - | - | - | 32,865 | - | 32,865 | 500 | 4,897 | 38,262 |
| Miscellaneous | - | 838 | - | - | - | 838 | 3,332 | - | 4,170 |
| Office and supplies | 882 | 2,684 | 15 | 493 | - | 4,074 | (836) | 467 | 3,705 |
| Office infrastructure | - | - | - | 1,106 | - | 1,106 | 440 | 1,963 | 3,509 |
| Postage and shipping | - | 684 | 61 | 488 | - | 1,233 | 572 | 346 | 2,151 |
| Rent | 2,012 | 2,151 | 64 | 1,281 | - | 5,508 | 2,204 | 1,641 | 9,353 |
| Research database | 10,575 | - | - | - | - | 10,575 | - | - | 10,575 |
| Research support | 124,812 | 53,750 | 150,000 | - | - | 328,562 | 18,418 | - | 346,980 |
| Telephone and internet | 328 | 316 | 8 | 194 | - | 846 | 413 | 221 | 1,480 |
| Travel, meals, and meetings | 1,198 | 3,042 | 263 | - | - | 4,503 | 2,427 | 1,373 | 8,303 |
| Totals | \$ 285,476 | \$ 174,932 | \$ 153,430 | \$ 191,192 | \$ 12,400 | \$ 817,430 | \$ 151,289 | \$ 167,709 | \$ 1,136,428 |

See accompanying auditors' report and notes to combined financial statements.

Page 7

REGALIA & ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS

Notes to Combined Financial Statements June 30, 2018 and 2017

1. Organization

Vascular Cures ("VC"), formerly the Pacific Vascular Research Foundation, is a nonprofit public benefit corporation that was incorporated in California on March 29, 1982. The organization changed its name in April 2008 to The Foundation for Accelerated Vascular Research, and then again on November 13, 2009 to Vascular Cures – The Foundation for Accelerated Vascular Research, and once again on April 1, 2010 to Vascular Cures.

VC is transforming vascular health through supporting innovative patient-centered research, catalyzing breakthrough collaborations and empowering people in their vascular health journeys. The organization has provided funding to 20 surgeon-scientists across North America through its Wylie Scholarship Programs and created (a) the Vascular Cures Research Network and Collaborative Patient-Centered Research Grants, and (b) Project Voice. VC initiated Project Voice to advance patient engagement and the use of patient-reported outcomes research, to improve patient-physician partnerships, and to bolster shared decision-making. VC receives financial support from the general public and grant giving institutions and foundations, and supports health programs and medical research in the area of vascular disease by the use of grants and contributions.

In July 1999, VC formed the Pacific Vascular Research Institute (the "Institute"), a nonprofit public benefit corporation. The Institute provides funds to a vascular research laboratory, known as the Laboratory for Accelerated Vascular Research ("LAVR"), within the Parnassus facilities of the University of California, San Francisco ("UCSF"). The Institute is managed by leaders of Vascular Cures and does not receive independent funding.

The accompanying combined financial statements include the accounts of VC and the Institute. All material intercompany transactions and accounts have been eliminated.

2. Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of VC have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) 958.205, *Presentation of Financial Statements of Not-for-Profit Entities*. Under ASC 958.205, VC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Reclassifications

Certain reclassifications have been made to the 2017 financial statements in order to conform to the presentation used in 2018.

Notes to Combined Financial Statements

2. Summary of Significant Accounting Policies (continued)

Support and Revenue Recognition

VC records contributions in accordance with the recommendations of ASC 958.605, *Revenue Recognition of Not-for-Profit Entities*. Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions, donations and grants restricted by the donor for particular purposes are deemed to be earned and are reported as revenue and support when VC has incurred expenditures in compliance with the specific restrictions. Such amounts received or receivable but not yet earned are included as temporarily restricted net assets on the statements of financial position.

Cash and Cash Equivalents

VC considers all highly liquid investments with a maturity of three months or less when acquired to be cash equivalents. VC maintains its cash and equivalents in high quality financial institutions. At times, those balances may exceed federally insured limits. VC has not experienced any losses in such accounts.

Grants Receivable

Grants receivable are recognized as unrestricted or temporarily restricted contributed revenue when the contractual obligation is received. All receivables are reflected at their estimated net realizable value.

Functional Allocation of Expenses

The costs of providing VC's various programs and other activities have been summarized on a functional basis in the statement of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Property and Equipment

Property and equipment purchased by VC is stated at cost. Property and equipment donated to VC is recorded at estimated fair value as of the date of the gift. The costs of additions and major improvements are capitalized, while maintenance and repairs are charged to expense as incurred. Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets of five to seven years.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Accordingly, actual results could differ from those estimates.





Notes to Combined Financial Statements

2. Summary of Significant Accounting Policies (continued)

Income Taxes

Financial statement presentation follows the recommendations of ASC 740, *Income Taxes*. Under ASC 740, VC is required to report information regarding its exposure to various tax positions taken by VC and requires a two-step process that separates recognition from measurement. The first step is determining whether a tax position has met the recognition threshold; the second step is measuring a tax position that meets the recognition threshold. Management believes that VC has adequately evaluated its current tax positions and has concluded that as of June 30, 2018 and 2017, VC does not have any uncertain tax positions for which a reserve or an accrual for a tax liability would be necessary.

VC has received notification from the Internal Revenue Service and the State of California that it qualifies for tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code. The exemptions are subject to periodic review by the federal and state taxing authorities and management is confident that VC continues to satisfy all federal and state statutes in order to qualify for continued tax exemption status.

3. Cash and Cash Equivalents

Cash and cash equivalents at June 30, 2018 and 2017, respectively, include all funds in banks and money market mutual funds. The composition of cash and cash equivalents is as follows at June 30:

| | 2018 | 2017 |
|---------------------------------|---------------|---------------|
| Checking | \$ 98,208 | \$ 36,630 |
| Money market funds | 204,367 | 90,834 |
| Total cash and cash equivalents | \$ 302,575 | \$ 127,464 |

<u>Concentration</u>: Certain deposits may exceed federally insured limits. VC attempts to minimize its credit risk associated with cash equivalents in the United States by utilizing highly rated financial institutions.

VC holds a separate cash account for the tracking and recording of the Wylie Scholar Program, a temporarily restricted account. All deposits are maintained in money market accounts, which mature in three months or less.

Notes to Combined Financial Statements

4. Investments

Investments consist of the following at June 30:

| | 20 |)18 | | |)17 | |
|---|-----------------|-----|-----------|-----|-----------|--------------|
| | Cost | F | air Value | | Cost | Fair Value |
| Mutual funds principally invested in fixed income | \$ 507,110 | \$ | 536,613 | \$ | 498,398 | \$ 552,922 |
| Mutual funds principally invested in equities | 1,082,223 | | 1,145,185 | | 946,967 | 1,050,563 |
| Money market mutual funds | 130,319 | | 130,319 | | 247,807 | 247,807 |
| Exchange traded funds | 312,353 | | 330,526 | | 363,046 | 402,763 |
| Total investments | \$ 2,032,005 | \$ | 2,142,643 | \$2 | 2,056,218 | \$ 2,254,055 |

Composition of investment income is summarized as follows for the years ended June 30:

| | | 2018 | 2017 |
|-------------------------------|----|----------|---------------|
| Interest and dividends | \$ | 58,885 | \$ 50,439 |
| Realized gains | | 4,951 | 18,510 |
| Unrealized gains | | 110,636 | 197,836 |
| Investment management fees | _ | (14,774) | (14,493) |
| Total investment income (net) | \$ | 159,698 | \$ 252,292 |

5. Contributions Receivable

Grants receivable are expected to be collected as follows at June 30:

| | 2018 | 2017 |
|---|------------|-----------|
| Year ending June 30, 2018 | \$ - \$ | 411,100 |
| Year ending June 30, 2019 | 204,100 | 74,000 |
| Subtotal | 204,100 | 485,100 |
| Less: Unamortized discount | - | (40,038) |
| Subtotal | 204,100 | 445,062 |
| Total amounts due within one year | (204,100) | (411,100) |
| Total grants receivable long-term (net) | \$ - \$ | 33,962 |

Contributions receivable represent funds due from various individuals and are reflected at their net realizable value. Bad debts are provided on the allowance method based on aging of the receivable and management's evaluation of outstanding receivables and past due balances. Bad debt expense amounted to \$1,500 and \$750 for the years ended June 30, 2018 and 2017, respectively.

Notes to Combined Financial Statements

6. Fair Value Measurements

Composition of selected assets utilizing fair value measurements at June 30, 2018 is as follows:

| | Totals | L | evel 1 | Level 2 | | L | evel 3 |
|---|-----------------|------|-----------|---------|---------|----|--------|
| Restricted cash and cash equivalents | \$ 107,901 | \$ | - | \$ | 107,901 | \$ | - |
| Contributions receivable | 204,100 | | - | | 204,100 | | - |
| Mutual funds principally invested in fixed income | 536,613 | | 536,613 | | - | | - |
| Mutual funds principally invested in equities | 1,145,185 | 1 | ,145,185 | | - | | - |
| Money market mutual funds | 130,319 | | 130,319 | | - | | - |
| Exchange traded funds | 330,526 | | 330,526 | | - | | - |
| | \$ 2,454,644 | \$ 2 | 2,142,643 | \$ | 312,001 | \$ | - |

Composition of selected assets utilizing fair value measurements at June 30, 2017 is as follows:

| | Totals | | Level 1 | Level 2 | Le | vel 3 |
|---|--------|-----------|--------------|------------|----|-------|
| Restricted cash and cash equivalents | \$ | 178,325 | \$ - | \$ 178,325 | \$ | - |
| Contributions receivable | | 445,062 | - | 445,062 | | - |
| Mutual funds principally invested in fixed income | | 552,922 | 552,922 | - | | - |
| Mutual funds principally invested in equities | | 1,050,563 | 1,050,563 | - | | - |
| Money market mutual funds | | 247,807 | 247,807 | - | | - |
| Exchange traded funds | | 402,763 | 402,763 | - | | - |
| | \$ | 2,877,442 | \$ 2,254,055 | \$ 623,387 | \$ | - |

Fair value measurements establish a fair value hierarchy that prioritizes the input used to measure fair value. This hierarchy consists of three broad levels: (a) Level 1 measurement reflects the value of the investments at quoted prices in active markets for identical assets, generally without any adjustments, (b) Level 2 assets are valued based on "observable inputs" other than quoted active market prices, including quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, and interest rates and yield curves, and (c) Level 3 assets are valued based on "unobservable inputs," such as the organization's own estimates and pricing models.

7. **Property and Equipment**

Property and equipment consist of the following at June 30:

| | 2018 | 2017 |
|--------------------------------|-----------------|----------|
| Furniture and equipment | \$ 25,925 \$ | 25,925 |
| Software | 12,764 | 12,764 |
| Less: accumulated depreciation | (34,261) | (31,745) |
| Property and equipment, net | \$ 4,428 \$ | 6,944 |

Depreciation expense amounted to \$2,517 and \$1,875 for the years ended June 30, 2018 and 2017, respectively.

Notes to Combined Financial Statements

8. Commitments and Contingencies

In the normal course of business there are outstanding various commitments and contingent liabilities, such as commitments to enter into contracts and future program activities, which are not reflected in the financial statements.

Such commitments and contingencies also include risks associated with various economic and operating factors, which include (a) Grant restrictions and donor conditions which obligate VC to fulfill certain requirements as set forth in grant instruments, (b) Funding levels which vary based on factors beyond VC's control, such as generosity of donors and general economic conditions, (c) Employment contracts and service agreements with outside contractors, and (d) Financial risks associated with funds on deposit at bank and investment brokerage accounts.

Management believes that such commitments or contingencies have been properly addressed, appropriate amounts have been accrued (where necessary), and there will not be any resolution with a material adverse effect on the financial statements. Certain of the grants and contracts (including current and prior costs) are subject to audit and final acceptance by the granting agencies.

9. In-Kind Revenue

VC received donated services and goods totaling \$18,705 and \$20,885 during the years ended June 30, 2018 and 2017, respectively, which are recorded as in-kind revenue in the combined statements of activities and changes in net assets and as in-kind services and goods in the combined statements of functional expenses. These donated services and goods consisted of the following for the years ended June 30:

| | 2018 | 2017 |
|---------------|--------------|--------------|
| Goods | \$ 18,705 | \$ 11,885 |
| Services | - | 9,000 |
| Total in-kind | \$ 18,705 | \$ 20,885 |

10. Retirement Plan

VC offers employees the opportunity for participation in a salary reduction retirement plan qualified under Internal Revenue Code Section 403(b). Substantially all full-time employees are eligible for participation in the plan and are 100% vested in their deferred compensation balances. VC has the option of making contributions to the plan as determined annually by the organization's Board of Directors. During the years ended June 30, 2018 and 2017, VC did not make any matching contributions to the participating employee's salary deferrals.

Notes to Combined Financial Statements

11. Temporarily and Permanently Restricted Net Assets

VC recognizes support from temporarily restricted net assets when the restrictions imposed by the donors have been satisfied or expired. Temporarily restricted net assets consist of the following at June 30:

| Restricted For: | | 2018 | 2017 |
|--|----|---------|---------------|
| Binkley Endowment (Visiting Professor Program) | \$ | 496,313 | \$ 476,667 |
| Madden Endowment | | 189,484 | 168,240 |
| Margaret N. Stiegele Endowment | | 64,876 | 90,283 |
| Wylie Scholar Program | | - | 45,771 |
| Future event | _ | - | 5,000 |
| Total temporarily restricted net assets | \$ | 750,673 | \$ 785,961 |

Net assets were released from donor restrictions during the years ended June 30, 2018 and 2017 by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by the donors as follows:

| Released From: | 2018 | 2017 |
|--|---------------|---------------|
| Binkley Endowment (Visiting Professor Program) | \$ 10,430 | \$ 10,893 |
| Madden Endowment | 32,160 | 31,000 |
| Margaret N. Stiegele Endowment | 100,000 | 135,000 |
| Wylie Scholar Program | 49,872 | 150,000 |
| Events | 5,000 | - |
| Total temporarily restricted net assets released | \$ 197,462 | \$ 326,893 |

Included in permanently restricted net assets are net assets subject to donor-imposed stipulations that funds be maintained permanently by VC. Generally, the donors of these assets permit VC to use all or part of the income earned on related investments for general or specific purposes. Permanently restricted net assets consist of the following as of June 30:

| Restricted For: | _ | 2018 | 2017 |
|---|----|-----------|-----------------|
| Madden Endowment | \$ | 502,500 | \$ 502,500 |
| Margaret N. Stiegele Endowment | _ | 1,000,000 | 1,000,000 |
| Total permanently restricted net assets | \$ | 1,502,500 | \$ 1,502,500 |

In accordance with ASC 958-205, composition of net assets is summarized as follows:

| June 30, 2018: | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|--------------|---------------------------|---------------------------|-----------|
| Donor-restricted endowment funds | \$ - | \$ 750,673 | \$ 1,502,500 \$ | 2,253,173 |
| June 30, 2017: | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| Donor-restricted endowment funds | \$ - | \$ 785,961 | \$ 1,502,500 \$ | 2,288,461 |
| | | | | Page 14 |

Notes to Combined Financial Statements

11. Temporarily and Permanently Restricted Net Assets (*continued*)

Changes in restricted net assets for the year ended June 30, 2018 are summarized as follows:

| | Temporarily | | Pe | rmanently | |
|--|-------------|-----------|------------------|-----------|-----------------|
| | Restricted | | Restricted Restr | | Total |
| Restricted net assets at beginning of year | \$ | 785,961 | \$ | 1,502,500 | \$ 2,288,461 |
| Donations | | 4,100 | | - | 4,100 |
| Investment income, net | | 44,111 | | - | 44,111 |
| Unrealized investment losses | | 113,963 | | - | 113,963 |
| Expenditures | | (197,462) | | - | (197,462) |
| Restricted net assets at end of year | \$ | 750,673 | \$ | 1,502,500 | \$ 2,253,173 |

Changes in restricted net assets for the year ended June 30, 2017 are summarized as follows:

| | Temporarily | | Pe | rmanently | | | |
|--|-------------|-----------|--------------|-----------|-----------------|--|-------|
| | Restricted | | Restricted I | | Restricted | | Total |
| Restricted net assets at beginning of year | \$ | 817,233 | \$ | 1,502,500 | \$ 2,319,733 | | |
| Donations | | 43,500 | | - | 43,500 | | |
| Investment income, net | | 35,775 | | - | 35,775 | | |
| Unrealized investment losses | | 216,346 | | - | 216,346 | | |
| Expenditures | | (326,893) | | - | (326,893) | | |
| Restricted net assets at end of year | \$ | 785,961 | \$ | 1,502,500 | \$ 2,288,461 | | |

VC is subject to Uniform Prudent Management of Institutional Funds Act (and the California equivalent enacted by SB 1329 in California) which requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted Madden and Margaret N. Stiegele Endowments absent explicit donor stipulations to the contrary. VC therefore classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent Madden and Margaret N. Stiegele Endowments and (b) the original value of subsequent gifts to the permanent Madden and Margaret N. Stiegele Endowments.

The remaining portion of the donor-restricted Madden and Margaret N. Stiegele Endowments not classified in permanently restricted net assets are classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, VC considers the following factors in marking a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the organization.
- 7. The investment policies of the organization

Notes to Combined Financial Statements

11. Temporarily and Permanently Restricted Net Assets (continued)

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires VC to retain as a fund of perpetual duration. In accordance with ASC 958.205.55.31, there were no deficiencies of this nature that are required to be reported in unrestricted net assets as of June 30, 2018 and 2017.

Although there were none at June 30, 2018 and 2017, future deficiencies could result from unfavorable market fluctuations that occurred after the investment of new restricted contributions and continued appropriation for certain programs that was deemed prudent by the Board of Directors. VC's investments may decline below their original basis due to market fluctuations and unrealized losses which are beyond the control of VC's management. Deficiencies of this nature, if any, will be reported in unrestricted net assets.

Return Objectives and Risk Parameters

VC has adopted an investment policy with the objective of capital preservation and long-term growth. Under this policy, the Madden, Binkley and Margaret N. Stiegele endowment assets are currently allocated 70% in stocks, 25% in fixed income securities and 5% in cash.

Strategies Employed for Achieving Objectives

VC's investment strategy involves under and over weighting various asset classes based on an assessment of the risk and return potential specific to each asset class at any point in time.

Spending Policy and How the Investment Objectives Relate to Spending Policy

VC has a policy such that a distribution each year of up to 5% of the average closing market value of the Madden Endowment investments may be considered for general operational use. This percentage may be adjusted up or down in the future in order to maintain a fiscally prudent program for distribution consistent with VC's objective to grow and conserve principal in the Madden Endowment. The Stiegele Endowment allows for spending earnings above the \$1 million principal contribution.

The distributions for the Madden Endowment may be used for research or general operating expenses. The distributions for the Margaret N. Stiegele Endowment may be used for research purposes. The approval of such distribution is at the discretion of the board.



Notes to Combined Financial Statements

12. Compensated Absences (Accrued Payroll and Related Benefits)

Financial statement presentation follows the recommendations of ASC 710.25, *Compensated Absences*. Under ASC 710.25, VC is required to record a liability for the estimated amounts of compensation for vacation and sick leave.

Employees are permitted to accrue a specific number of hours for estimated future absences, and such accruals are recorded in the financial statements as an accrued liability on the statements of financial position based on hourly rates in effect at the end of the fiscal year. Accrued benefits amounted to \$9,205 and \$6,400 at June 30, 2018 and 2017, respectively, and are included with accrued payroll liabilities on the combined statements of financial position. No accrual has been established for any potential sabbatical costs as of June 30, 2018 or 2017.

13. Subsequent Events

In compliance with ASC 855, *Subsequent Events*, VC has evaluated subsequent events through February 22, 2019, the date the financial statements were available to be issued and, in the opinion of management, there are no subsequent events which need to be disclosed.

